

HACKING HUMANS:

Social Engineering with Real-Life Methods, Models, and Theories

© 1994-2025 Hunter Storm

Introduction to the Dark Side

☞ What is Social Engineering?

Wikipedia (www.wikipedia.org) defines social engineering as: *1) the practice of obtaining confidential information by manipulating users. 2) the practice of using psychological manipulation tactics to help or harm others.* This is a good definition, but it's only a start.

Many techies look down on Social Engineering, and consider it to be mere child's play, low-level, script-kiddy mind tricks. In fact, SE is both the easiest and the most difficult hack, depending upon how you go about it.

☞ Sanitized stories

☞ How to guard against it

☞ Resources

What is Social Engineering?

- Why use it:
- Criminals—no l33+ \$k1lz required
- Formal penetration testing teams
- Getting things done at work (privilege escalation)
- Improving interpersonal relations

☞ Hacking humans

- Goal(s)—what do you want?

Why Do People Fall for It?

- Stupid?

- Gullible?

- Lazy?

- Exploitable!

How to Hack Humans

/** Pwn\$ {u}

- Penetration Testing

- Control resources

- Leave backdoor

- Cover tracks

Services & Ports

Human and machine networks are same (just quirkier)

- Humans
- Self-esteem
- Apathy
- Sadness
- Happiness
- Gregariousness
- Ego / self-interest
- Benefit to self
- Commonalities
- Helpfulness
- Belonging

..Ex.: Bar pickup vs. wives (Bastion host in DMZ vs. standalone PKI root CA)

- Hosts
- telnet
- ftp
- sftp
- IpSec

HumInt

The Hidden Element

KNOW YOURSELF!!!

IPX/SPX vs. TCP/IP

Exploit Vulnerabilities

- Brain firewalls & content filters
- Finesse / Elicitation
- PKI model

HumInt

- DON'T

- Run an MS Office exploit against a BSD OS
- Keep hammering a port you can tell is closed (SSH ain't running on :8080 . . .)
- will get you blacklisted
- script kiddie vs. 133+ h@x04 (your neighbor's kid vs. Kevin Mitnik)

- DO!

- Know your target!

Hunter Storm

Hacking Humans / The Ports and Services Model of Social Engineering

3

- Background
 - Motivators
 - Likes/dislikes
 - Proceed with caution
 - Finesse vs. not brute force (Hacker Ethic, don't leave it worse than you found it) ;)
- Ex: Hammurabi village & corn
Sanitized Stories – irl 'spl01+\$
- USB drives

- South American NOC service technicians

- Root-level CA and registrar server co-opt

- Fortune 100 datacenter badging / geometry

- Fortune 100 server heist w/ guards

Human IDS / IPS

How to Guard Against It

- Remain vigilant

- ALWAYS** follow policies, baselines, and guidelines to the letter!

Questions?